

Small Business Opportunities at the U.S. Department of Energy's Idaho National Laboratory Site

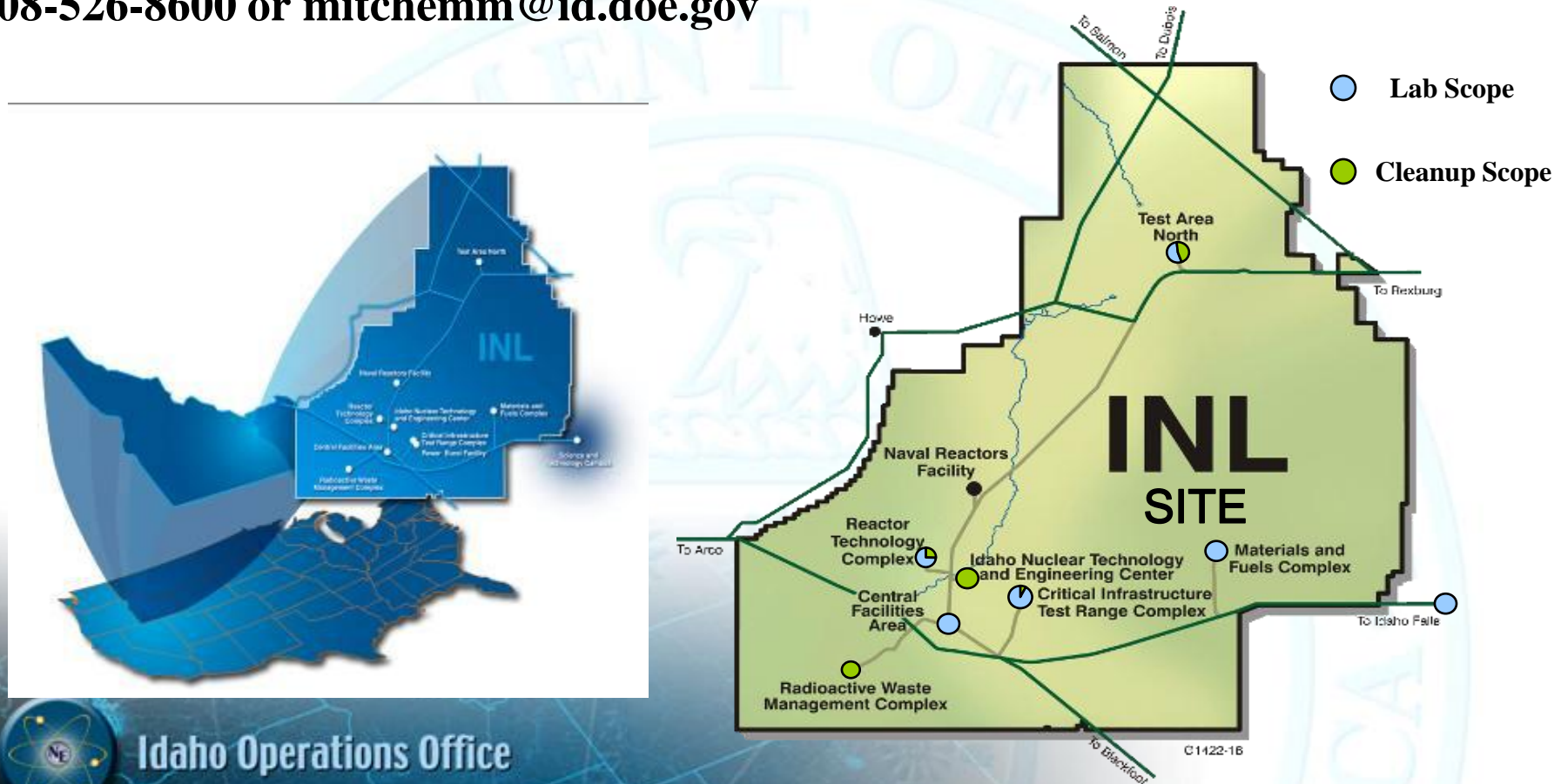
**9th Annual Small Business Conference
June 24-25, 2008
Elizabeth D. Sellers
Manager, U.S. Department of Energy
Idaho Operations Office**



DOE Idaho Mission

Work in alliance with its contractors and support DOE Headquarters customers to develop and deliver cost-effective solutions to both fundamental and advanced challenges in nuclear energy and other energy resources, national security and environmental management.

Maria Mitchell, DOE-ID Small Business Program Manager
208-526-8600 or mitchemm@id.doe.gov





Managed and Operated by Battelle Energy Alliance, LLC

INL Mission

Ensure the nation's energy security with safe, competitive, and sustainable energy systems and unique national and homeland security capabilities.

INL Vision

By 2015, INL will be the pre-eminent nuclear energy laboratory with synergistic, world-class, multi-program capabilities and partnerships.

INL is ensuring the nation's energy security by performing unique science and technology research in three primary areas.

Nuclear Energy



National and Homeland Security



Energy and Environment



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INL Small Business Program Vision

INL Small Business Program will be a leading example of how to target, shape and retain small businesses to help create a Preeminent World-Class Nuclear Energy Laboratory.

- **INL FY08 estimated procurement volume is \$260M**
- **INL FY08 Small Business Goal: 40.0% or \$104M**
 - Currently (thru 5/31/08) INL has awarded over \$92.7M or 46.2% of their procurement volume to small businesses
- **Dana Storms, INL Small Business Officer**
208-526-8564 or dana.storms@inl.gov



INL is a science-based, applied engineering national laboratory dedicated to supporting DOE missions in nuclear and energy research, science, and national defense.



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INL Small Business Opportunities

- **The INL contractor has five principle procurement categories to track and communicate opportunities:**
 - Commodities
 - Construction
 - Equipment (major)
 - Information Technology
 - Services
- **Procurement Opportunities in each of these five categories are listed on the INL Web site (www.inl.gov).**
- **Commodities, Equipment, IT and Services procurements are set-aside for Small Businesses according to the size standards under NAICS subsectors 334, 335, 423, 551 and 541.**
- **Construction and other Services set-aside for Small Businesses fall under NAICS subsectors 236 and 562.**

The principal products and services to be procured are those associated with an extremely diverse research and development environment and are vital to the vision and mission of the INL



INL Small Business Opportunities

Forecasted INL small business opportunities for the remainder of Fiscal Year 2008

- **INL Campus Development Projects**
 - Combined Total Estimated Value: \$6.0M - \$8.0M
 - Estimated Solicitation Release: June July 2008
- **Cafeteria Services**
 - Estimated Value: \$500K - \$750K annually
 - Estimated Solicitation Release: July 2008
- **IT Services and Commodities**
 - Estimated Value: \$2.0M - \$5.0M
 - Estimated Solicitation Release: July 2008



**Research
and
Education
Campus**



**Reactor
Technology
Complex**



**Materials and
Fuels Complex**



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Managed for DOE by CH2M-WG Idaho, LLC

- **ICP Procurement Volume through 4/30/08: \$433.2M**
 - **\$276.2M or 63.8%** awarded to small businesses.
- **ICP Small Business Goal: 45.0%**
 - Exceeding socioeconomic goals in every category except
 - Small Disadvantaged Business: 14.2% against 15% goal
 - Small Disabled Veteran-Owned: 0.6% against 1.5% goal
- **Natalie D. Packer, ICP Small Business Program Manager**
natalie.packer@icp.doe.gov 208-533-0253
<http://idahocleanupproject.com>



Safely delivering the Idaho Cleanup Project

The ICP involves the safe cleanup of legacy waste at DOE's Idaho Site. This waste was generated from World War II-era conventional weapons testing, defense missions at other DOE sites, spent nuclear fuel reprocessing, and government-owned research and defense reactors.



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ICP Subcontracting Philosophy

- **ICP recognizes the value of establishing strong business relationships with skilled, innovative subcontractors who demonstrate proven experience and capabilities.**
 - Significant elements identified for subcontracting range from:
 - routine consumable supplies and equipment
 - complex environmental services and construction activities.
 - Small Business firms are given maximum opportunity for competition.
- **ICP seeks subcontractors who:**
 - Work Safely – Prerequisite!
 - Provide high quality products and services
 - Adhere to cost and schedule requirements
 - Provide innovative tools and solutions



ICP Small Business Program

- ICP is committed to increasing subcontracting opportunities to small and small disadvantaged businesses.
- Aggressive small business and socioeconomic subcontracting goals have been established.
- ICP project spotlight - Small Business Set-Aside to Clauss Construction; Service Disabled Veteran Owned SB
 - Specializing in demolition and hazardous materials cleanup
 - >\$2.0M award value:
TAN Hot Shop Demolition
 - High risk and complex work scope

***“perfect example of what small businesses
are capable of when given the opportunity”
-Natalie Packer, ICP SBPM***



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- Advanced Mix Waste Treatment Project (AMWTP) is a cornerstone of DOE's commitment to prepare and ship waste out of Idaho.
- Operations require retrieval, characterization, treatment and packaging of transuranic waste currently stored at the Idaho Site.



**AMWTP is a
Production
Facility with a
Single Focus - to
Safely Prepare
and Ship Waste
Out of Idaho.**



AMWTP Small Business Program

- **BBWI FY07/08 estimated procurement volume is \$110.7M***
- **BBWI Small Business Goal: 45.0%**
 - Currently (thru 5/30/08) BBWI has awarded over **\$45.9M** or **49.6%** of their procurement volume to small businesses
- **Teaming arrangements with large businesses have been successful and BBWI continues to look for these creative opportunities to meet socioeconomic goals.**
- **A.J. Mousseau, BBWI Small Business Program Manager
208-557-0919 or mousaj@amwtp.inl.gov**

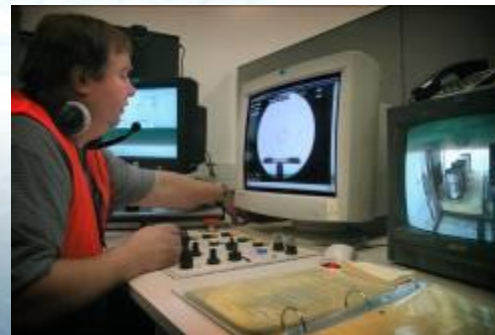
* Base includes mandatory procurements to Battelle Energy Alliance, CH2M-WG Idaho, and Washington TRU Solutions totaling \$23.5M.



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Advanced Mixed Waste Treatment Project

- BBWI procurement dollars are spent to support production and facility operations.
- BBWI's procurement philosophy is to meet that goal by establishing long-term commitments with suppliers and fund for the duration of the contract.
- Majority of procurements in support of AMWTP
 - Personal Services
 - Safety Equipment and Supplies
 - Maintenance supplies and repairs
 - Information Technology Hardware and Software
 - Training
 - Engineered Items
 - Operational and Office supplies
 - Janitorial Supplies and Services



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Summary

- DOE-Idaho and all of DOE's Idaho prime contractors are exceeding the majority of the socioeconomic goals.
- However, department-wide, DOE continues to struggle in meeting the Hub Zone and Service-Disabled Vet categories.
- We encourage all vendors, especially vendors in these specific socioeconomic categories, to visit our prime contractors' exhibits.



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